**University of Al-Mustaqbal / College of Nursing**

**Fourth Year Students/ Leadership & Management Course**

**Lecture 13**

**Transactional Leadership**

**What is Transactional Leadership?**

**Transactional leadership, also known as Managerial leadership**, **focuses on the role of –**

**1. Supervision,**

**2. Organization, and**

**3. Group performance**.

**Leaders who implement this style focus on –**

1. **Specific tasks and**
2. **Use rewards and punishments to motivate followers.**

**Basic Assumptions of Transactional Leadership-**

* The **key assumptions of Transactional Leadership are an individual’s perform best when the chain of command is clear and well-defined**.
* **Rewards and punishments can act as motivators.**
* **Obeying instructions and commands is** **the primary goal for team members**.
* **Employees require careful monitoring to ensure expectations are met.**

**How Transactional Leadership Works?**

**Step 1: Create clear expectations and rules for work operation.**

**Step 2: Design an exchange system of external rewards and punishments.**

**Step 3: Monitor the followers.**

**Prepared by-**

**Prof. Dr. Muna Abdulwahab Khaleel**

**University of Al- Mustaqbal / College of Nursing / 2024-2025**